The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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10/84

CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	82	1443	$1598	$1621	$1708	$1583	$1500	318	6459	$1568	$1627	$1708	$1583	$1442
Business—General (incl. Mgmt.)	39	1507	1650	1570	2000	1667	1250	127	4249	1627	1555	2002	1583	1200
Marketing & Distribution	13	634	1440	1489	*	*	*	42	1677	1492	1485	1958	1417	1208
HUMANITIES & SOCIAL SCIENCES														
Humanities	157	433	1625	1520	2140	1625	1170	201	760	1632	1477	2166	1625	1170
Economics[2]	157	420	1799	1717	2167	1750	1416	237	701	1778	1665	2167	1750	1367
Other Social Sciences	97	603	1595	1482	2166	1542	1012	175	1047	1632	1452	2166	1625	1083
ENGINEERING														
Aeronautical	13	134	2092	2166	*	*	*	41	406	2088	2153	2300	2158	1750
Chemical	74	638	2282	2272	2425	2332	2100	236	2096	2286	2285	2425	2333	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	26	443	1737	1890	2133	1684	1500	59	1164	1819	1897	2155	1833	1500
Electrical (incl. Computer Engrg.)	500	3525	2259	2221	2407	2238	2113	1405	10330	2250	2213	2408	2253	2100
Geological	+	20	+	2056				+	67	+	2041			
Industrial	25	419	2056	2065	2258	2083	1750	61	1146	2106	2102	2325	2117	1833
Mechanical	224	1659	2182	2185	2375	2197	2000	628	4959	2181	2190	2375	2192	2012
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	128	2281	2192	*	*	*	26	374	2258	2213	2400	2273	2083
Mining	+	11	+	2164				+	46	+	2073			
Nuclear (incl. Engrg. Physics)	5	34	2136	2165	*	*	*	18	101	2197	2199	*	*	*
Petroleum	+	98	+	2405				+	415	+	2464			
Engineering Technology	9	224	2055	2063	*	*	*	32	846	2049	2078	2208	2100	1875
SCIENCES														
Agricultural Sciences	3	155	1135	1398	*	*	*	4	339	1184	1418	*	*	*
Biological Sciences	8	54	1352	1418	*	*	*	21	120	1346	1402	1708	1291	1000
Chemistry	7	65	1673	1663	*	*	*	17	193	1762	1756	*	*	*
Computer Science	180	1295	2083	2057	2300	2129	1825	542	3773	2076	2046	2333	2125	1750
Health (Medical) Professions	17	157	1507	1567	*	*	*	20	360	1531	1576	1667	1514	1413
Mathematics	58	230	1886	1968	2200	1940	1458	97	533	1894	1950	2200	1930	1458
Other Physical & Earth Sciences	7	99	1919	1953	*	*	*	30	232	1983	1900	2342	2176	1250
Totals	1712	14428						4337	42393					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	118	1503	$1627	$1625	$1791	$1600	$1500	362	6546	$1585	$1626	$1708	$1583	$1452
Business Administration	48	780	1640	1535	2083	1667	1083	102	2055	1653	1537	2050	1667	1170
Communications	21	188	1351	1429	1833	1333	880	28	326	1456	1493	2142	1417	880
Community & Service Orgs. Work	9	70	938	1193	*	*	*	13	166	1002	1263	*	*	*
EDP-Programming/Systems	211	1546	2123	2048	2350	2166	1833	661	4311	2107	2040	2350	2166	1750
Engineering	787	6667	2220	2193	2400	2250	2025	2231	20169	2221	2195	2405	2250	2041
Farm & Natural Resources Mgmt.	◆	51	◆	1402				◆	108	◆	1379			
Finance & Economics	161	657	1864	1742	2166	1935	1445	269	1397	1859	1677	2167	1935	1416
Health (Medical) Services	20	187	1485	1523	1667	1503	1250	25	424	1475	1530	1667	1500	1083
Manufacturing &/or Industrial Oprs.	19	313	1894	2047	*	*	*	34	945	2011	2027	2416	2083	1541
Mathematics/Statistics	64	167	1824	1840	2166	1833	1423	90	410	1835	1870	2166	1833	1417
Merchandising/Sales Promotion	41	663	1549	1422	1825	1500	1250	98	1550	1545	1412	1950	1500	1250
Personnel/Employee Relations	7	67	1504	1564	*	*	*	12	197	1467	1509	*	*	*
Research—Non-Scientific	69	177	1772	1744	2362	1683	1208	90	296	1817	1746	2340	1875	1208
Research—Scientific	41	256	1934	1907	2400	2060	1200	105	729	1938	1949	2345	2100	1250
Rotational Training—Non-Technical	25	291	1431	1439	1916	1375	1083	53	650	1491	1418	2000	1384	1083
Rotational Training—Technical	7	84	1970	2000	*	*	*	25	285	2071	2070	2320	2151	1666
Sales—Non-Technical Degree	42	605	1577	1544	1833	1563	1417	99	1540	1569	1525	1833	1541	1375
Sales—Technical/Scientific Degree	22	156	2031	1941	2281	2100	1750	40	289	2083	1957	2283	2150	1750
Totals	1712	14428						4337	42393					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
◆ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	90	$1875	$1962	*	*	*	2	598	$1893	$1933	*	*	*
MBA (Non-Technical Undergraduate)	52	744	2633	2413	$3333	$2651	$2083	190	1933	2693	2375	$3333	$2708	$2000
MBA (Technical Undergraduate)	9	168	2632	2546	*	*	*	41	472	2743	2541	3166	2750	2166
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	15	79	2949	2302	*	*	*	47	249	3054	2279	3583	3083	2500
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2092				+	53	+	2223			
Administration (incl. Public, Hospital, etc.)	1	28	1474	2012	*	*	*	1	41	1474	1929	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	22	+	1688				+	47	+	1561			
Social Sciences	+	38	+	1628				5	90	2293	1648	*	*	*
ENGINEERING														
Chemical	11	85	2586	2544	*	*	*	40	240	2566	2557	2675	2625	2416
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	34	2208	2127	*	*	*	16	137	2258	2227	*	*	*
Electrical (incl. Computer Engrg.)	77	260	2614	2617	2817	2643	2433	198	838	2625	2584	2838	2645	2441
Industrial	4	15	2606	2529	*	*	*	18	101	2435	2504	*	*	*
Mechanical	19	140	2457	2525	*	*	*	110	478	2536	2524	2713	2529	2372
Nuclear (incl. Engrg. Physics)	+	+	+	+				14	32	2494	2471	*	*	*
SCIENCES														
Chemistry	2	14	2204	2085	*	*	*	9	54	2293	2228	*	*	*
Computer Science	13	148	2584	2507	*	*	*	71	470	2529	2505	2692	2583	2317
Geology & Related Geological Sciences	+	6	+	2320				2	61	2738	2440	*	*	*
Mathematics	10	20	2455	2517	*	*	*	16	78	2418	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	2	13	2667	2565	*	*	*	16	62	2536	2480	*	*	*
Totals	220	1911						796	6034					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and W[illegible])

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	66	282	$2915	$2733	$3625	$2917	$2333	173	730	$2934	$2694	$3750	$3000	$2083
MBA - Tech Undergraduate	4	82	3250	2668	*	*	*	33	207	3031	2778	3500	3000	2625
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	82	368	2839	2760	3167	2896	2333	269	880	2877	2768	3667	2917	2167
MBA - Tech Undergraduate	8	130	2967	2891	*	*	*	37	293	2942	2896	3583	3000	2000
Over 4 years														
MBA - Non-Tech Undergraduate	83	278	3107	2943	3750	3000	2500	176	615	3000	2818	3750	3000	2292
MBA - Tech Undergraduate	6	89	3438	3043	*	*	*	33	154	3057	3004	3700	3150	2250
Totals	249	1229						721	2879					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	7	56	$3034	$3156	*	*	*	12	163	$3155	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	3341	3057	*	*	*	3	21	3355	3108	*	*	*
Electrical (incl. Computer Engrg.)	11	35	3593	3558	*	*	*	29	133	3488	3430	$3834	$3508	$3100
Mechanical	2	14	3454	3157	*	*	*	9	43	3145	3199	*	*	*
SCIENCES														
Chemistry	14	99	3019	2947	*	*	*	37	282	3110	2960	3417	3000	2905
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	14	3267	3187	*	*	*	12	38	3014	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science, & Ceramics)	4	12	3314	3287	*	*	*	13	31	3209	3212	*	*	*
Physics	1	17	3167	3250	*	*	*	7	62	3111	3201	*	*	*
Totals	41	254						122	773					

[1] Years of previous full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1597 1708 1500	78	1417	1			1617	1				
BUSINESS - GENERAL	1600	1	1580	14	1609	5	1804	6				
MARKETING/DISTRIBUTN					1264	7	1459	2	1458	1		
HUMANITIES	1622	12	1828 2166 1458	58	1386 1666 1043	42	1629	2				
ECONOMICS	1731	11	1823 2166 1416	79	1672	8	1680	6			1696	4
OTHR SOCIAL SCIENCES	1688	2	1832 2166 1333	40	1332 1667 1000	29	1875	1				

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2209 9	2150 1	
CHEMICAL		1416 1		2254 17	2199 3	2267 2
CIVIL -CNSTR/SAN/TRP						1695 16
ELECTRICAL -COMPTR				2273 349 2405 2125	2281 8	
GEOLOGICAL						
INDUSTRIAL		2102 3	1911 3	2129 2		
MECHANICAL		2500 1		2229 90 2393 2083	2308 7	2082 5
METALLURGICAL				2343 1	2333 1	
MINING						
NUCLEAR -ENGRG PHYS				2298 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2122 2		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES					1083	1					1333	1
BIOLOGICAL SCIENCES	1600	1	1708	1								
CHEMISTRY							2742	1				
COMPUTER SCIENCE	1749	3	1706	9	1833	4	2179 2375 2000	99	2041	1	1666	1
HEALTH (MED) PROFSNS												
MATHEMATICS	1419	2	1846 2166 1450	35	2048	2	2060	9	1950	1		
OTHR PHYSCL/EARTH SC			1443	1			2148	5				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING							1708	2				
BUSINESS - GENERAL			1578	7								
MARKETING/DISTRIBUTN					1833	2	1833	1				
HUMANITIES	1546	4	1475	2	1625	2	1527	7	1667	1		
ECONOMICS	1708	2	1933	1	1783	3	1750	6	1725	2		
OTHR SOCIAL SCIENCES	1833	1							1667	1		

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2325 2433 2160	37	2332	2	2416	1	2364	3	2167	3	2402	3
CIVIL -CNSTR/SAN/TRP									1820	1		
ELECTRICAL -COMPTR	2376	10	2247 2335 2166	53			2228	5	2292	2	2417	1
GEOLOGICAL												
INDUSTRIAL			2166	1	2208	1			2089	3		
MECHANICAL	2231	19	2213 2333 2100	28	2375	1	2175	1	2166 2292 2000	30	2505	4
METALLURGICAL	2295	3	2375	1			2083	1	2166	1		
MINING												
NUCLEAR -ENGRG PHYS	2233	1							2100	1		
PETROLEUM -NATL GAS												
ENGINEERING TECH			2044	3					2000	1		

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/5/84 THROUGH 6/8/84 — PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES	1416	1										
CHEMISTRY	1850	2										
COMPUTER SCIENCE	1967	4	2065	15	910	1	2333	1	2350	1	2200	1
HEALTH (MED) PROFSNS												
MATHEMATICS							1916	1	2200	1	2300	1
OTHR PHYSCL/EARTH SC												

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING												
BUSINESS - GENERAL	2000	4					1458	1			1250	1
MARKETING/DISTRIBUTN												
HUMANITIES	1859	17			2250	1	1458	1			1018	8
ECONOMICS	1943 2500 1500	24	750	1	1772	3	1467	2	1709	2	1506	3
OTHR SOCIAL SCIENCES	1802	11					2250	1	2083	1	991	10

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL					1750	1	1713	2				
CHEMICAL	2050	2										
CIVIL -CNSTR/SAN/TRP	1535	4			2070	4	1800	1				
ELECTRICAL -COMPTR	2272 2500 2060	23			2254 2417 2120	33	1913	15	1583	1		
GEOLOGICAL												
INDUSTRIAL	2035	5			2116	6	1583	1				
MECHANICAL	2146	4			2078 2350 1600	21	1767	11	1816	1	1708	1
METALLURGICAL					2303	3						
MINING												
NUCLEAR -ENGRG PHYS							1750	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH	2060	2					2000	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES									988	1		
BIOLOGICAL SCIENCES	1317	2									1152	3
CHEMISTRY	1646	2									988	2
COMPUTER SCIENCE	2125 2258 1916	21			2137	8	1671	8	1834	2	2083	1
HEALTH (MED) PROFSNS							1417	1			1513	16
MATHEMATICS	1900	5									1458	1
OTHR PHYSCL/EARTH SC	1250	1										

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2193	8	2801 3333 2083	27	2420	6	2681	3		
MBA - TECHNICAL	2750	1	2500	1	2150	1	3025	1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2708	3	2500	1			2708	1			2634	1
MBA - TECHNICAL	2394	3										

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2333	1			2883	1						
MBA - TECHNICAL	3333	1			2750	1						

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1574 1708 1467	273	1437	10	1311	8	1674	9	1625	1	1525	1
BUSINESS - GENERAL	1595	5	1526 1916 1133	32	1466	17	1758	19				
MARKETING/DISTRIBUTN			1611	3	1324 1516 1125	22	1434	5	1458	1		
HUMANITIES	1653	13	1852 2166 1458	73	1418 1833 1000	59	1653	3	2166	1		
ECONOMICS	1754	16	1807 2166 1375	114	1524	18	1777	10	1600	2	1696	4
OTHR SOCIAL SCIENCES	1667	3	1827 2167 1291	77	1334 1666 1000	46	1814	6			1700	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2168 2333 2000	29	2150	1		
CHEMICAL			1563	3			2256 2360 2125	36	2187	7	2269	3
CIVIL -CNSTR/SAN/TRP			1342	1			2033	4	2025	1	1756 2083 1500	30
ELECTRICAL -COMPTR	1750	1	1768	2	2917	1	2270 2413 2133	982	2243 2375 2151	24	2102	5
GEOLOGICAL												
INDUSTRIAL	2106	2	2102	3	1911	3	2093	13	2333	1		
MECHANICAL	1819	3	2500	1			2205 2341 2075	283	2318 2427 2110	45	1952	9
METALLURGICAL							2207	6	2351	6	2275	1
MINING												
NUCLEAR -ENGRG PHYS							2253	4				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2056	8	2160	1	2066	2

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES					1208	2					1333	1
BIOLOGICAL SCIENCES	1600	1	1708	1								
CHEMISTRY					2333	1	2742	1				
COMPUTER SCIENCE	1763	6	1602 2083 1300	36	2030	7	2154 2350 1950	322	2205	3	1666	1
HEALTH (MED) PROFSNS												
MATHEMATICS	1591	6	1825 2166 1417	53	2048	2	2046	15	2143	3		
OTHR PHYSCL/EARTH SC	1196	1	1435	3	1735	3	2210	15				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1666	1	1701	3	1517	1	1708	2				
BUSINESS - GENERAL	1779	9	1578	18	1735	6	1511	3	2002	1		
MARKETING/DISTRIBUTN	1958	2	1988	2	1739	4	1834	2				
HUMANITIES	1570	5	1337	3	1563	4	1545	8	1667	1		
ECONOMICS	1712	7	1831	5	1618	8	1846	7	1725	2		
OTHR SOCIAL SCIENCES	1722	6	1935	1	2416	1			1667	3		

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL			2260	1								
CHEMICAL	2317 2425 2200	120	2351	8	2349	11	2321 2425 2200	21	2167	3	2461	10
CIVIL -CNSTR/SAN/TRP			2130	2					1960	2		
ELECTRICAL -COMPTR	2309 2408 2166	50	2246 2336 2160	133	2379	2	2257	9	2232	5	2408	6
GEOLOGICAL												
INDUSTRIAL	2305	2	2188	2	2218	4	2300	2	2093	5		
MECHANICAL	2256 2425 2125	46	2197 2320 2100	73	2354	2	2214	10	2151 2292 2000	60	2444	8
METALLURGICAL	2298	4	2375	1			2083	1	2133	4		
MINING												
NUCLEAR -ENGRG PHYS	2218	6							2100	1		
PETROLEUM -NATL GAS												
ENGINEERING TECH	2025	1	2105	5			2188	4	2100	2		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES	1625	3										
CHEMISTRY	1842	8	1675	1								
COMPUTER SCIENCE	2077	17	2079 2275 1825	36	910	1	2292	2	2261	3	2164	9
HEALTH (MED) PROFSNS												
MATHEMATICS	2142	3	2083	1			1916	1	2200	1	2300	1
OTHR PHYSCL/EARTH SC												

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1667	2	1500	1	1650	1	1500	1	1505	4		
BUSINESS - GENERAL	1827	13			1830	2	1458	1			1250	1
MARKETING/DISTRIBUTN			1550	1								
HUMANITIES	1859	17			2250	1	1437	2	1417	1	1023	10
ECONOMICS	1985 2500 1500	30	1750	1	1772	3	1467	2	1600	3	1484	5
OTHR SOCIAL SCIENCES	1869	14					2250	1	1695	2	1035	14

AVERAGE MONTHLY SALARY OFFERS — JULY 1984 ECPD REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 — PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	2230	1			1850	3	1761	6				
CHEMICAL	2103	5	2253	3	1972	5	1875	1				
CIVIL -CNSTR/SAN/TRP	1550	7			2113	9	1718	2	1666	1		
ELECTRICAL -COMPTR	2250 2450 2041	49			2248 2440 2120	81	1866 2237 1450	54	1583	1		
GEOLOGICAL												
INDUSTRIAL	2045	15			2187	8	1583	1				
MECHANICAL	2263	8	2240	3	2135 2350 1750	48	1688 1833 1448	27	1816	1	1708	1
METALLURGICAL					2303	3						
MINING												
NUCLEAR -ENGRG PHYS					2229	6	1750	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH	2060	2			2179	2	1772	3				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES									988	1		
BIOLOGICAL SCIENCES	1360	9									1120	7
CHEMISTRY	1623	4									988	2
COMPUTER SCIENCE	2095 2316 1833	55	2055	2	2140 2333 1866	21	1627	15	1834	2	1659	4
HEALTH (MED) PROFSNS							1417	1	1332	1	1548	18
MATHEMATICS	1993	9			1925	1					1458	1
OTHR PHYSCL/EARTH SC	2029	7					1428	1				

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	2054 2333 1750	33	2978 3750 2167	85	2383	13	2617	7	3271	2		
MBA - TECHNICAL	2583	3	2792	6	2534	2	2740	8	2666	1	2083	1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2811	17	2479	7	2890	11	2708	1			2867	4
MBA - TECHNICAL	2805	7	2562	2								

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2333	9			2883	1						
MBA - TECHNICAL	2855	8			2875	3						